

## Common Challenges



Intricate Carrier Contracts



Lack of Benchmarking Data



Limited Knowledge of Pricing Layers



Unawarded Incentives and Credits

## Cost Transparency Supported by Industry Benchmark Analysis

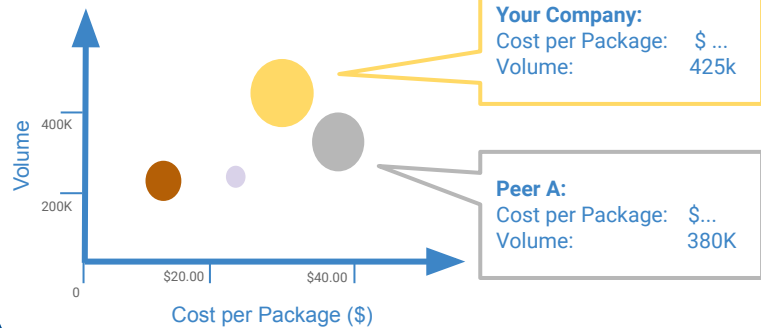
Avg. Credit Recovery (GSR)

**4 - 7%**  
of Annual Spend

Avg. Time To New Rates

**30 - 45 Days**

Cost per Package over Volume



Assessments

Benchmarking

Negotiations

Contract Review

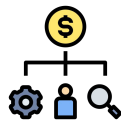
Implementation

Audit, Claim Credits

## Results of CCM Solutions



Insight Driven Reporting



Pricing Fits Your Shipping Patterns



Verified Accuracy with Down To The Penny Audit



Cost Savings Between 15-42%

Let us help you unlock your Savings Potential!

We create an effective parcel strategy aligned to your unique shipping patterns and goals. Have you reviewed your true parcel costs across all shippers? Do you know what your freight and accessorials discounts are? Are you eligible to receive GSR/Money back guarantees?

## Differentiators

- **Extensive Expertise** of the carrier industry and deep proficiency in shipping solutions across all shipping modes helps you to align your transportation strategy with company growth goals.
- We combine a **best-in-class audit system** with our spend analysis to identify network opportunities and assist with contract optimization where the ultimate purpose is to reduce costs and speed up delivery.
- **An automated audit** service can start as early as manifest, we audit each and every transaction that is being used, identifying any charges excluded from your standard rates to revisit with your vendor and claim refunds.
- Relying on our **longstanding understanding** of your vendors that gives us an advantage in negotiations, we deliver cost savings without jeopardizing outcomes or material changes to the process.
- Establish and share **transportation related KPIs** that help to create consistency & transparency for management.

## Tailored services to your specific requirements

### Assessment

We leverage your historical data to create a data-driven optimal model with an objective to lower the cost.

### Benchmarking

Comprehensive benchmark to determine key savings areas, highlighting potential cost and service impact for your consideration.

### Negotiations

Our experienced team in partnership with your internal point of contract (i.e. Procurement, Finance, Logistics, and Transportation) will work and negotiate new optimal solution and meet service goals.

### Contract Review

We understand these contracts from end-to-end and will offer best contract terms that fit your company profile and your long term goals.

### Implementation

In partnership with your internal point of contract we will oversee and guide the execution of the new optimal shipping model.

### Audit

We will audit and validate each and every transaction on a monthly basis, claim credits and share shipment analysis so you can track performance to plan and better.

## We deliver 15-42% actual savings

We are Industry Leaders in expense reduction, spend management and procurement optimization, and trusted by clients for more than 20 years