



20+ YEARS OF EXPERIENCE **2K** CLIENT ENGAGEMENTS **2B+** CLIENT SAVINGS

The complete solution for Vendor Management

FINANCE & HR

- Background Screening
- Drug Testing
- Merchant Services
- Payroll Services
- Temp Staffing
- Treasury Management

ADMINISTRATIVE

- Furniture & Furnishings
- Off-Site Document Storage
- Office Equipment
- Copiers & Printers
- Office Supplies
- Shredding
- Small Parcel Shipping

OPERATIONAL

- Breakroom & Janitorial Supplies
- Facility Outsourcing
- Food
- Maintenance Contracts
- Medical Supplies
- Packaging Supplies
- Pest Control Services
- Utilities (Gas, Electricity, Water, Fuel)
- Waste Management

TECH & IT

- Cellular / Mobile
- Conference Lines
- Internet Services
- Electronic Subscriptions
- IT Hardware
- Enterprise Software
- Network Voice Services
- Voice & Data Lines
- Web Hosting Services



www.ccmchase.com



DO YOU EXECUTE YOUR RECOMMENDATIONS?

Yes. CCM's model is results driven and we lead our clients on implementation. We build a custom strategy for our clients, execute that strategy with appropriate client supervision, and then audit to ensure the strategy results in the promised savings.

DO WE STILL RECEIVE A BILL IF WE DECIDE TO NOT IMPLEMENT YOUR RECOMMENDATIONS?

No. CCM only bills on realized savings that it can audit and prove to our clients.

CAN CCM BE FLEXIBLE ON ITS CONTINGENCY BILLING MODEL?

Yes. CCM offers a flat fee, contingency, and hybrid fee model. Typically, CCM works on a gain-share and thus takes on all the risk in a client engagement. However, that approach is sometimes adjusted based on our client's needs and volumes. We are very flexible in our fee approach.

FREQUENTLY ASKED QUESTIONS

HOW LONG DOES IT TAKE TO IMPLEMENT SAVINGS?

Depending on a Supplier or Spend Category, implementation typically ranges from 60 days to 120 days with longer timeframes sometimes necessary for complex change management strategies. Bringing in CCM gives our clients the ability to tackle multiple spend categories simultaneously.

DOES CCM MANAGE CONTRACTS?

Yes. We offer a white glove service and a centralized hub for all your spending and contracts. We manage risks such as renewals, auto-renewals, price increases, spend minimums, and more. No digging around to find your contracts or guessing what is in them. Most importantly it ties to your actual spend data, connects directly to your general ledger, and evaluates how actual spend compares with expected spend and whether business terms can be improved.

CAN I STAY WITH MY CURRENT VENDOR(S)?

Yes. We strive to achieve maximum savings with your current vendor(s) while requiring no operational changes. We recommend a change if we find significant opportunities to improve pricing and/or service through alternative vendors, but you are free to use whichever vendors you prefer. All your contracts remain between you and your vendors, and you will continue to be invoiced directly by your vendors.

WHAT TYPE OF SAVINGS CAN I EXPECT?

CCM's current average category savings range, is up to 50% - it all depends on the supplier and spend category. Current client savings average 21%, plus mitigation of future supplier increases.

IS THERE PROOF OF SAVINGS ACHIEVED?

Yes. CCM's cloud-based proprietary client portal displays and tracks obtained results. All clients are able to see reports on actual savings achieved and value received at any point in time. The CCM team collects actual supplier data on a monthly or quarterly basis, conducts audits and reports the results on the portal.